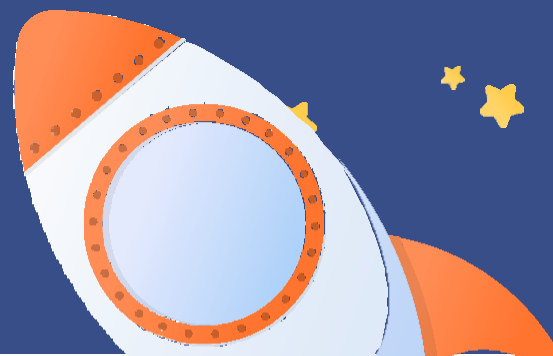




GROW YOUR
Career✕

Business Development Intern







We are building the

World's Largest B2B Travel Platform

We are a well-funded B2B Travel Tech Startup. We are enabling over a million travel agents, travel entrepreneurs, and influencers to grow their businesses, and achieve an annualized GMV of \$25 billion by 2026.

Our Founders



**Chirag
Agrawal**

Co-founder, COO

Ex Oyo, Travel Triangle, IIM Ahmedabad, IIT Roorkee

Chirag looks after the entire business operations at TravClan. In his previous roles, Chirag launched the metro homes business for Oyo and was responsible for the USD 40mn worth of international business of TravelTriangle while leading a team of 300+ people.



**Arun
Bagaria**

Co-founder, CEO

Ex Cars24, Travel Triangle, IIM Bangalore

Arun leads product, marketing, finance and people operations at TravClan. Arun previously was responsible for launching new products at Cars24 and was an integral part of the 0-1 journey at TravelTriangle in business & operations.



Ashish Thapliyal Co-founder, CTO

Ex CTO Cars24, CTO FabFurnish, Gaadi.com

Ashish leads technology for TravClan. With more than 20+ years of technology experience in leading 4 startups, Ashish has built teams from scratch and scaled them to unicorn status in the past including his own e-commerce venture which he cofounded in 2008.

Senior Team



Amit

OLA, ShopClues, Cvent,
Fabfurnish



Shrawan

1Kosmos, Fabfurnish,
Mauj Mobile



Mohsin Batla

Reniso, Rivigo Services,
Fidelity Worldwide



Akshat

Cars24, L&T Technologies,
Medocity, NTUC Link



Rajesh Kumar

OLA, Hike, Food Panda,
Nokia



Danish

Practo, Accenture,
Tracxn



Zishan

Travel Triangle



John Jacob

CoHo, St. Stephen's
College



Ashish Yadav

IIM Lucknow &
IIT(BHU),Asian
Paints, Box8



Pronami

Cars24, BYJU'S



Abhimanyu

Urban Company, Oyo,
Grofers, Decathlon



Nitin

Ex Founder ArcMath,
CueMath, RCorp



Aniruth

Ex-Founder Food Tech,
Analec, Tech Mahindra



Neha

Tkww, Park+,
ShaadiSaga



Chintan

Park+, P&G,
CoHo.in



Sumit

Travel Triangle

Business Development Intern

Business Development Intern at TravClan is a key role which focuses on growing the volume of business done by agents. You will resolve agent's grievances related to payments, services & work on retaining every agent with a wonderful experience.

Stipend

₹15000 per month

PPO on delivering exceptional performance with CTC ranging between 5 to 9 LPA



Roles and Responsibilities

- Sole point of contact in building and managing a highly engaged community of business entrepreneurs/ agents Educating members about TravClan and managing 100-200 business accounts Working in close interface with the finance, product and marketing team to build better processes, products and reach, respectively
- Healthy retention of agents while growing the volume of agent's business through TravClan Ensuring customer delight while managing agent's grievances related to payments, services, products etc. Effectively managing feedback and escalations from customers and vendors Hosting country wide offline and online events & meet ups of members from time to time

Desired Candidate

- Can start the internship immediately
- Is available for a duration of 2/ 3 months
- Ethical, hardworking, and 'passionate about startups' mindset
- Strong negotiation skills
- Presence of mind
- Good understanding of different business verticals



Growth Prospects:



Amazing pay
& perks



Quick
Appraisals



Fast
Promotions



Greatwork
culture



Createwealth
with ESOPs



Workwith the
founders

Recruitment Process



Group Discussion & Aptitude Test

20-30 minutes group discussion + abasic
50-minutes aptitude test



Personal Interviews

2-3 detailed video interviews + detaileddiscussions
about the job profile



Extending an offer

Finally the job offer is extended to the
candidate



Connaught Place

We work from a beautiful office space in the
Heart of Delhi - Connaught Place



3 minutes walking distance from the metro station.

Check out our office on Google Maps



Click here to take the office tour



- **Work Timings** - 9.30 till work gets over. You are considering joining a startup. Building anything of value takes time. Majority of our exits happen within first 2 months of people joining because new joinees are not able to adjust to the high pace environment. You can expect 10-12 hours work in a da



Operations Intern

Operations Intern at TravClan is a key role that focuses on managing end to end booking operations across products while ensuring customer delight. Handling on ground operations, increasing GMV & processing bookings on time falls under few high priority activities undertaken in operations.

Stipend

₹15000 per month

PPO on delivering exceptional performance with CTC ranging between 4 to 9 LPA



Roles and Responsibilities

- Handling all bookings and business operations related workClosely
- working with the suppliers in ensuring timely revert on queries & smooth post booking operations such as booking confirmations, sharing vouchers etc.
- Ensuring timely payments to suppliers and deliveries to customers
- Effectively managing feedback and escalations from customersand vendors
- Ensuring customer delight Regular
- and timely completion ofagent KYC

Desired Candidate

- Ethical, hardworking, and 'passionate about startups' mindset
- available for a full time internship
- Can start the internship immediately
- Is available for a duration of 2/ 3 months
- Has relevant skills and interests
- Willing to learn more



Growth Prospects:



Amazing pay
& perks



Quick
Appraisals



Fast
Promotions



Greatwork
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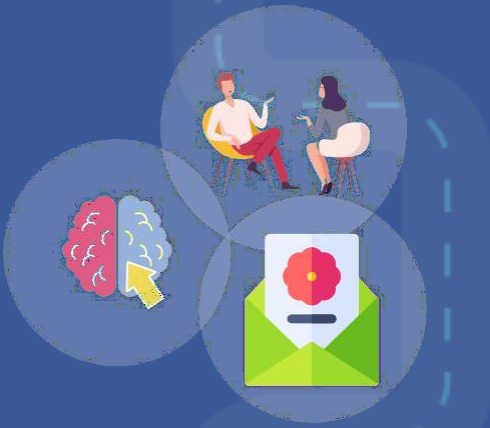


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Know more about us



Instagram



Linkedin



Facebook



Glassdoor



Gallery



**Looking forward to having
you on board with us!**

