

# INVEST WITH PEACE

Internship Program (2022 – 23)

#### **About Company:-**

Investosure is a trade mark registered under the name of HNS Capital solutions Pvt Ltd. We started as a proprietor firm in 2010 as private fund lender organization with a single branch in Sonipat, Haryana. In 2012, we entered insurance sector and mutual funds marketing. By 2014, we were able to provide our clients with various investment options and avenues. In 2022, we registered as Investosure Consultancy Private Limited.

Now, we have grown to a team of more than 250+ members across 5 locations in Delhi NCR. Our motive is to provide financial stability and security to individuals.

# **Our Services:-** Customized and tailor made services for everyone

- Wealth Creation:- We help you grow your money; we make your money to work for you. You don't need to worry about it.
- **Protection:** Analysis of risk and taking measure to avoid/minimize the effect is our expertise. With our services, you can be at ease and enjoy your life.
- Retire in style:- want to travel across the world, take up any hobby, or start an start up whatever you want to do, we will ensure that you can enjoy your life after retirement to fullest.

# Website:-. www.investosure.in

#### **Profile:- Finance Intern**

We are searching for a committed, deadline-driven Intern to join our excellent team. The Intern will complete all tasks assigned by the Manager, which may include conducting market research, identifying business opportunities, managing email campaigns, generating leads from natural market, converting them to successful sales, making cold calls, participating in meetings, and assisting the department wherever possible.

The Internship will be covering <u>2 Module: Theoretical and practical aspects</u> of Financial Industry. During theoretical session's conceptual understanding will be generated for financial products (i.e. Mutual Funds. Insurance(Life/term/health) etc.) and in-depth understanding of Retirement Planning, Tax Planning, Portfolio management and setting of Financial goals will be imparted. For gaining practical exposure interns will meet individuals (through referrals, corporate activities, promotional drives, etc.) and generate leads for the organization. Interns will interview clients, review their fiscal situations to understand their Financial Positions and develop tools to assist in meeting financial goals. Lead generation and successful conversion (product sale) is mandatory during 1<sup>st</sup> module. The Financial tools would include developing a tax sheltered investment plan, retirement savings etc.

\*\*\* One sale is mandatory to go into second module.

# **Key Responsibilities:-**

Working closely with the Manager or assigned staff member and completing all allocated tasks. Conducting desktop research or gathering information through surveys or by speaking to clients and staff. Attending and participating in meetings, workshops, events, and exhibitions. Liaising with clients, vendors, and suppliers on behalf of the company's managers. Identifying potential weaknesses and offering improvement suggestions.

- Presenting report to reporting manager.
- Analyze market trends.
- Project on stock market.

- Maximize the wealth of company with some target.
- Learn about portfolio Management.
- Advise clients for the best Investments opportunities and strategies for their lifestyle
- Monitor Client Investment
- Studies clients Financial holding Income and Financial background of individual clients.

# **Eligibility:-**

Students pursuing MBA and looking out for min 45 days to 60days of exposure in the Marketing/Finance Department Candidates with Strong analytical skills and a desire to work with people, as well as excellent communication and interpersonal skills to work.

Within this people-oriented business would be preferred.

# **Interview Process:-**

- HR Round
- Operation Round

# Stipend:-

Stipend will be Rs. 6,000/- + Incentive (subjected to successful completion of training, assignments given and minimum benchmark achievement).

# **Rewards & Recognition:-**

- Cash Incentives
- Domestic Trips
- Rewards & Recognition Plan for Interns
- Work from Home

- Electronic Gadgets
- Pre placement offers

#### **Certifications:-**

Internship Completion Certificate, Performance Certificate, Letter of Recommendation and Pre-Placement Offer (depending on the performance of the candidate throughout the Internship Period)

Location:- work from home/ work from office

# Thanks for connecting us!! Investosure

#### **Profile:- Human Resource Intern**

We are searching for a committed, deadline-driven Intern to join our excellent team. The Intern will complete all tasks assigned by the Manager, which may include conducting market research, identifying business opportunities, managing email campaigns, generating leads, making cold calls, participating in meetings, and assisting the department wherever possible.

The Internship will be covering 2 Module: Theoretical and practical aspects of Financial Industry. During theoretical session's conceptual understanding generated for financial products will be (i.e. Mutual Funds. Insurance(Life/term/health) etc.) and in-depth understanding of Retirement Planning, Tax Planning, Portfolio management and setting of Financial goals will be imparted. For gaining practical exposure interns will meet individuals (through referrals, corporate activities, promotional drives, etc.) and generate leads for the organization. Interns will interview clients, review their fiscal situations to understand their Financial Positions and develop tools to assist in meeting financial goals. Lead generation and successful conversion (product sale) is mandatory during 1<sup>st</sup> module. The Financial tools would include developing a tax sheltered investment plan, retirement savings etc.

\*\*\* One sale is mandatory to go into second module.

# Key Responsibilities:-

Working closely with the Manager or assigned staff member and completing all allocated tasks. Conducting desktop research or gathering information through surveys or by speaking to clients and staff. Attending and participating in meetings, workshops, events, and exhibitions.

- Update our internal database with new employee information, including contact details and employment forms.
- Screen resumes and application forms.

- Gather payroll data like leaves, working hours and bank account details.
- Schedule and confirm interview with candidates.
- Address employee queries about benefits. (like number if remaining vacations)
- Participate in organizing company events and career days.

# **Eligibility:-**

Students pursuing MBA and looking out for min 45 days to 60 days of exposure in the Marketing/Finance Department Candidates with Strong analytical skills and a desire to work with people, as well as excellent communication and interpersonal skills to work.

Within this people-oriented business would be preferred.

#### **Interview Process:-**

- HR Round
- Operations Round

# Stipend:-

Stipend will be Rs. 6,000/- + Incentive (subjected to successful completion of training, assignments given and minimum benchmark achievement).

# **Rewards & Recognition:-**

- Cash Incentives
- Domestic Trips
- Rewards & Recognition Plan for Interns
- Work from Home
- Electronic Gadgets
- Pre placement offers

#### **Certifications:-**

Internship Completion Certificate, Performance Certificate, Letter of Recommendation and Pre-Placement Offer (depending on the performance of the candidate throughout the Internship Period)

#### Location:- work from home/ work from office

Thanks for connecting us!!

Investosure

#### **Profile:- Marketing Intern**

We are searching for a committed, deadline-driven Intern to join our excellent team. The Intern will complete all tasks assigned by the Manager, which may include conducting market research, identifying business opportunities, managing email campaigns, generating leads, making cold calls, participating in meetings, and assisting the department wherever possible.

The Internship will be covering 2 Module: Theoretical and practical aspects of Financial Industry. During theoretical session's conceptual understanding for financial products will be generated (i.e. Mutual Funds. Insurance(Life/term/health) etc.) and in-depth understanding of Retirement Planning, Tax Planning, Portfolio management and setting of Financial goals will be imparted. For gaining practical exposure interns will meet individuals (through referrals, corporate activities, promotional drives, etc.) and generate leads for the organization. Interns will interview clients, review their fiscal situations to understand their Financial Positions and develop tools to assist in meeting financial goals. Lead generation and successful conversion (product sale) is mandatory during 1<sup>st</sup> module. The Financial tools would include developing a tax sheltered investment plan, retirement savings etc.

\*\*\* One sale is mandatory to go into second module.



Working closely with the Manager or assigned staff member and completing all allocated tasks. Conducting desktop research or gathering information through surveys or by speaking to clients and staff. Attending and participating in meetings, workshops, events, and exhibitions.

- Responsible for undertaking various administrative tasks.
- Contributing to designing & implementing of effective marketing strategic.

- Performing competitive analysis and market analysis
- Collecting qualitative as well as quantitative data from past marketing campaigns
- Responsible for assisting the management of marketing operations under the supervision
- Assist with daily administrative duties.

#### **Eligibility:-**

Students pursuing MBA and looking out for min 45 days to 60days of exposure in the Marketing/Finance Department Candidates with Strong analytical skills and a desire to work with people, as well as excellent communication and interpersonal skills to work.

Within this people-oriented business would be preferred.

#### **Interview Process:-**

- HR Round
- Operations Round

# **Stipend:-**

Stipend will be Rs. 6,000/- + Incentive (subjected to successful completion of training, assignments given and minimum benchmark achievement).

ESTOSURE

# **Rewards & Recognition:-**

- Cash Incentives
- Domestic Trips
- Rewards & Recognition Plan for Interns
- Work from Home
- Electronic Gadgets
- Pre placement offers

# **Certifications:-**

Internship Completion Certificate, Performance Certificate, Letter of Recommendation and Pre-Placement Offer (depending on the performance of the candidate throughout the Internship Period)

#### Location:- work from home/ work from office

#### Thanks for connecting us!!

Investosure

SURE