
Job Description: Business Development And Sales Internship

FundCorps is one of the fastest growing fintech companies based in Mumbai that partners with start-up entrepreneurs and non-profit organizations across the country and helps them raise funds for business ideas and social projects through online fundraising campaigns and industry connections (investors, CSR funds, grants, HNIs, institutional investors, and more).

We are looking for candidates with strong English communication skills, ready to deliver more than expected results, street smart, passionate, and willing to step out of their comfort zone and work closely with the CEO of FundCorps.

If you are interested in being part of a dynamic organization that helps start-up entrepreneurs make their business ideas into reality and NGOs for their social projects, serves the common good and will not just change India for the better but also make “entrepreneurship” more inclusive and fun, then FundCorps is the right place for you.

We are looking for Business Development and Sales Intern who can onboard B2B clients across India.

- 1) **Job title:** Business Development and Sales (B2C) Intern
- 2) **Job type and Duration:** Internship (Work from home) for 3 months
- 3) **Timings:** Selected candidate will be required to give 4 to 6 hours per day (Monday to Saturday).
- 4) **Remuneration & Perks:** -
 - Fixed stipend of INR 5000/- per month (Subject to performance).
 - Additional incentives up-to INR 5000/- to INR 10000/- per month based on performance.
 - An opportunity to work with and learn directly from the CEO and industry leaders
 - An opportunity to build industry connections.
 - Get refreshing gifts, coupons, and vouchers from top brands.
 - Professional and personal development training.
 - Letter of recommendation for exceptional performance.
- 5) **Job Responsibilities:**
 - Connect with your direct network and raise INR 200000/- for a social cause.
 - Prepare a list of potential volunteers from your network as per the guidance provided.
 - Onboard 10 volunteers or more from your network to help an NGO raise awareness and funds.
 - Participate in efforts to increase the number of crowdfunding campaign volunteers.
- 6) **Requirements:**
 - Excellent interpersonal and presentation skills
 - Good email management skills.
 - Good English communication skills, both oral and written
 - Ability to multitask, be focused, and be result-oriented.
 - Must have excellent time management skills.
 - Must have the ability to inspire volunteers positively.
 - Must have the ability to work independently and in partnership with the team.
 - Must have a laptop with an active internet connection.

Do you feel excited to be a part of the team? Do you have all the above requirements? Apply and let's get started!

FundCorps (Funds And Toil Private Limited)

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