

Financial Analyst Intern Description

We are seeking a Financial Analyst to become a key member of the Our Accounting team. The role has responsibility for the controllership and accounting function in support of the Indian operations. The accounting flows are operated in multiple legal entities with involvement of a number of stakeholders in different locations.

KEY RESPONSIBILITIES:

As a representative of the Finance and Accounting team, this position has a mix of operational and project based accounting responsibilities including but not limited to:

- Preparation of various deliverables to support both internal and external financial reporting needs, including analytic commentary and the preparation of supplementary financial analysis for management and other stakeholders
- Preparation and review of monthly balance sheet account reconciliations and annual financial statements.
- Leading certain month end close activities, ensuring that relevant deadlines are met
- Direct responsibility for improving accounting processes and controls for a business with a high volume of transactions
- Actively participating in cross functional project launches from scoping through to testing and launch

BASIC QUALIFICATIONS

- MBA\Degree pursuing or completed
- Demonstrable ability to work to tight deadlines on critical projects
- A strong desire to exceed expectations
- Will have worked in a large multi-national organization of similar size and scope
- Solid organizational, project management skills, and information technology aptitude
 - Will have experience of working with UK GAAP, IFRS or US GAAP standards

Equity Research Analyst Intern description

Candidates will be working on the research on NSE & BSE 500 Companies. In analysing the fundamental & technical analysis.

Responsibilities

- Tracking companies under coverage with proper understanding of the various macro and micro factors impacting them
- Regular interactions with the company management and other intermediaries
- Maintaining financial models for all companies under coverage to support the recommendations.
- Model portfolio construction for respective sectors under coverage for clear communication of stock preferences
- Understanding requirements of different portfolios and give appropriate stock recommendations.
- Writing updates on quarterly results and other interactions
- Stock evaluations will include both listed and unlisted equities.
- Providing company updates as per regulatory requirement.

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Operations Analyst Intern Description:

Accomplishes business objectives by identifying and solving customer information and processing problem

Operations Analyst Job Duties:

- Identifies project requirements by interviewing customers; analyzing operations; determining project scope; documenting results; preparing customer contracts.
- Develops problem solutions by describing requirements in a work-flowchart and diagram; studying system capabilities; analyzing alternative solutions; preparing system specifications; writing programs.
- Develops project estimates by identifying phases and elements, personnel requirements, and costs.
- Verifies results by completing tests.
- Prepares customers to use system by conducting training.
- Provides reference for customers by writing documentation; providing support and help.
- Maintains systems by researching and resolving problems; maintaining system integrity and security.
- Maintains quality service by establishing and enforcing organization standards.
- Prepares reports by collecting, analyzing, and summarizing information.
- Maintains professional and technical knowledge by attending educational workshops; reviewing professional publications; establishing personal networks; benchmarking state-of-the-art practices; participating in professional societies.
- Contributes to team effort by accomplishing related results as needed.

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Business Development Executive or Marketing Analyst:

We are looking for a resilient, empathic business development executive to contribute to the growth of our company. Business development executives are responsible for finding and retaining clients, encouraging extant clients to purchase added products or features, and remaining abreast of changes in consumption. They will also be required to build capacity in staff through regular training and mentorship.

Business Development Executive Responsibilities:

- Familiarizing yourself with all products and services offered by our company.
- Procuring new clients through direct contact, word-of-mouth, and collaboration with the marketing department.
- Attending networking activities to research and connect with prospective clients.
- Maintaining meaningful relationships with existing clients to ensure that they are retained.
- Suggesting upgrades or added products and services that may be of interest to clients.
- Crafting business proposals and contracts to draw in more revenue from clients.
- Negotiating with clients to secure the most attractive prices.
- Equipping staff with the technical and social skills needed to enhance sales.
- Reviewing clients' feedback and implementing necessary changes.
- Remaining in tune with trends in consumption to ensure that our offerings remain relevant.

Business Development Executive Requirements:

- Degree in marketing, business administration, or similar.
- Intuitive and insightful, particularly regarding human behaviour.
- Ability to generate revenue by identifying pain points and suggesting suitable products or services.
- Professional yet affable disposition.
- Neat, well-groomed appearance.
- Great networking skills.
- Excellent written and verbal communication.
- Resourceful, with outstanding research skills.
- Emboldened by challenges.